

# Applying Six Sigma to Software Development: A Practical Guide

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## Motivation

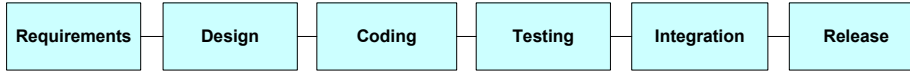
### Software Development

- Large Opportunity for Improvement
- Approximately 25% of software projects are canceled
- Average project exceeds
  - Costs by 90%
  - Schedule by 120%
- Risk of project failure increases with size

### Six Sigma

- Well-defined improvement approach
- Impressive track record of achievements
- Adaptable

## But Software Development is Not a Typical Application

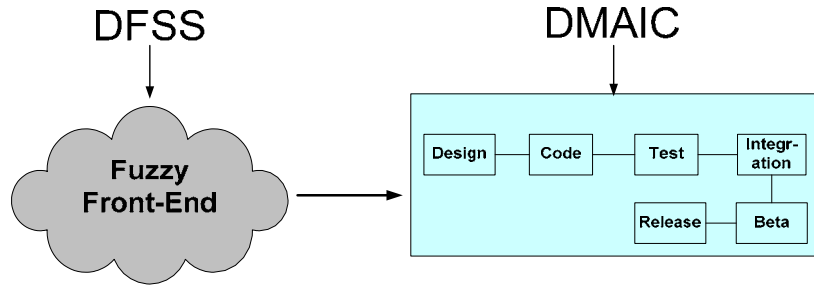


- Process Oriented, but
  - Inputs often ill-defined
  - Outputs often difficult to fully evaluate
  - Performance highly influenced by human factors (e.g., knowledge, skills, experience, etc.)
    - Significant natural variation

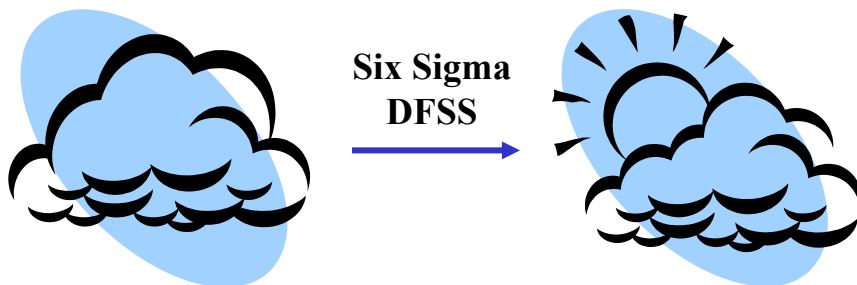
## Key Factors in Software Project Failures

	<b>Risk Factor</b>	<b>% of "MIS" Projects</b>
Requirements Failures	Creeping Requirements	80%
Expectation Failures	Excessive Schedule Pressure	65%
Execution Failures	Low Quality	60%
	Cost Overruns	55%
	Inadequate Configuration Management	50%

# Applying Six Sigma to Software Development



# Fuzzy Front End



## Balance the VOC and the VOB



## VOC – Voice of the Customer

- Understand Internal and External Customers and Target Environment

# Building a Customer Matrix

		Types of Customers				
		Lead User	Demanding	Had But Lost	Lost Lead	
Segments	U.S.					
	Europe					
	Asia					

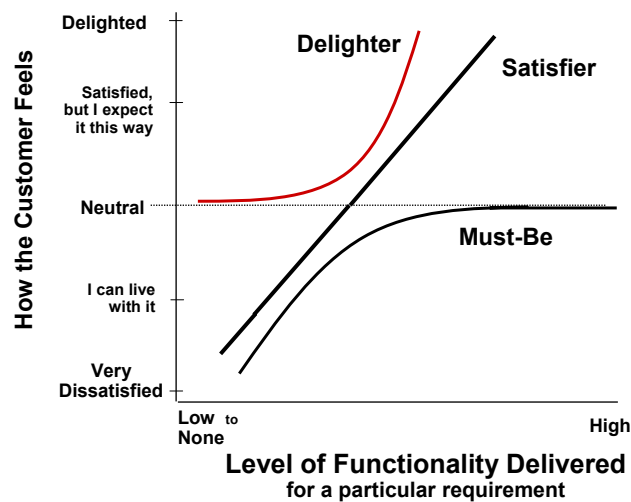
## VOC – Voice of the Customer

- Understand Internal and External Customers and Target Environment
- Identify, Characterize and Verify Critical to Quality (CTQ) Requirements
  - Interviews, focus groups, use cases, etc.
  - Preference surveys and Kano analysis

# Kano Analysis

- **Dissatisfiers (or basic requirements)**
  - “Must be” requirements
  - These features must be present to meet minimal expectations of customers
- **Satisfiers (or variable requirements)**
  - The better or worse you perform on these requirements, the higher or lower will be your rating from customers
- **Delighters (or latent requirements)**
  - These are features, factors, or capabilities that go beyond what customers expect, or that target needs customers can’t express themselves

## The Kano Model



## VOC Output: Prioritized CTQs

Requirement	Use-case	Kano	Priority
Manage database interfaces			
	Verifying data content integrity	S	4
Manage Network I/O	Moving client-server data	M	3
	Optimizing data transfer	D	3.5
Provide real-time user access	Minimizing system response time	M	5

## VOC – Voice of the Customer

- Understand Internal and External Customers and Target Environment
- Identify, Characterize and Verify Critical to Quality (CTQ) Requirements
  - Interviews, focus groups, use cases, etc.
  - Preference surveys and Kano analysis
- Establish measures for CTQ requirements

## VOC Output: Fully Characterized CTQs

Requirements	Use-Case	Kano	Priority	Measure		
				Minimum	Average	Strong
Manage Database Interfaces						
	Verifying data content integrity	S	4	≤ 1 record/1,000	≤ 1 record/10,000	≤ 1 record/100,000
Manage Network I/O	Moving client-server data	M	3	100 records/min.	500 records/min.	800 records/min.
	Optimizing data transfer	D	3.5	Hooks for user supplied compression	Top 5 compression schemes supplied	Top 10+ compression schemes supplied and fully integrated

## VOB - Voice of Business

- Analyze Design Options
  - Estimate customer satisfaction
  - Level of effort
  - Capability to deliver
  - Balance VOC and VOB



## Analyze Design Options

Requirement	Use-Case	Kano	Priority	Design Options		Level of Effort	
				Base	Full	Base Effort	Full Effort
Manage database interfaces							
	Verifying data content integrity	S	4	1	3	1000	1500
Manage Network I/O	Moving client-server data	M	3	1	3	5500	7500
	Optimizing data transfer	D	3.5	1	3	12000	18000
		Customer Sat. Score					
		Effort Score					

## Analyze Design Options

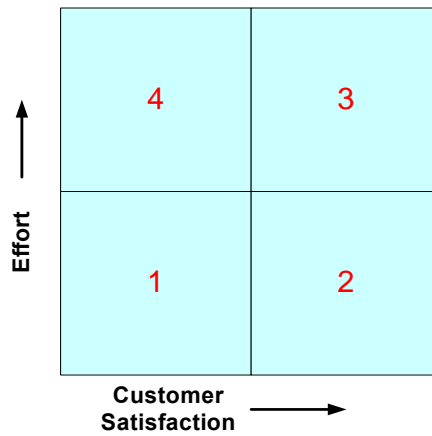
Requirement	Use-Case	Kano	Priority	Base	Full	Base Effort	Full Effort
Manage database interfaces							
	Verifying data content integrity	S	4	1	3	1000	1500
Manage Network I/O	Moving client-server data	M	3	1	3	5500	7500
	Optimizing data transfer	D	3.5	1	3	12000	18000
		Customer Sat. Score					
		Effort Score					

**= F(Kano, Priority, Feature Level)**

## Analyze Design Options

Requirement	Use-Case	Kano	Priority	Base	Full	BaseE ffort	Full Effort	
Manage database interfaces								
	Verifying data content integrity	S	4	1	3	1000	1500	
Manage Network I/O	Moving client-server data	M	3	1	3	5500	7500	
	Optimizing data transfer	D	3.5	1	3	12000	18000	
		Customer Sat. Score	<b>= <math>\Sigma</math> Effort Estimates</b>					
		Effort Score						

## Concept Selection



# Computing Productivity

Historically, for each project we *should* know  
Size, Effort, and Duration

$$PP = \frac{Size (SLOC)}{\left[ \frac{Effort (StaffYears)}{B} \right]^{1/3} * Duration (years)^{4/3}}$$

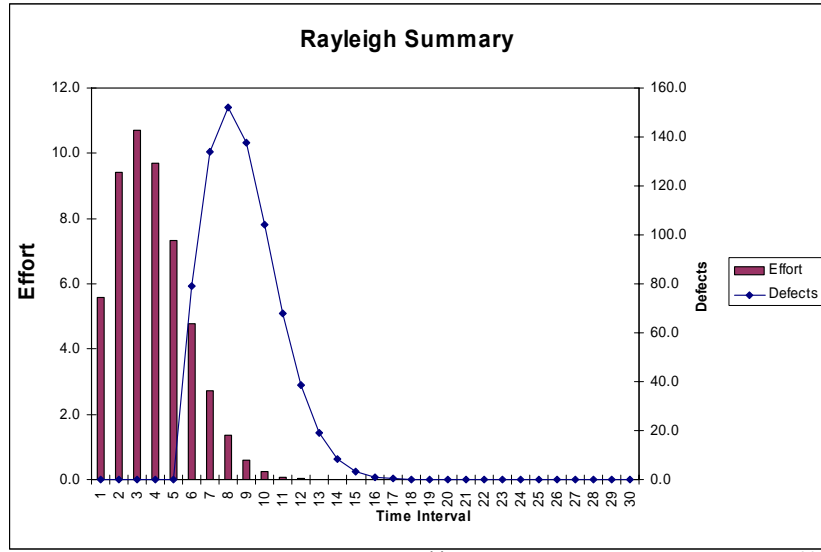
# Schedule Compression

## Manpower Buildup Index, MBI

MBI relates to  $\frac{Effort (StaffYears)}{Duration (years)^3}$

MBI	Buildup Rate	Equation Output
1	Slow	7.3
2	Mod. Slow	14.7
3	Moderate	26.9
4	Rapid	55
5	Very Rapid	89

# Rayleigh Curve



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## Balancing VOC and VOB

Business Value	\$20,000,000
Feature Value	\$688,000

<i>MBI = 1 (Slow)</i>	Concept 1
Duration (months)	15.2
Effort (staff months)	77.3
Released Defects	14.1
Effort Cost	\$966,250
Duration Adjustment	
Defect Repair Cost	\$239,700
<b>Net Value</b>	<b>\$19,482,050</b>

<i>MBI = 3 (Moderate)</i>	Concept 1
Duration (months)	13
Effort (staff months)	119.4
Released Defects	267
Effort Cost	\$1,492,500
Duration Adjustment	\$1,400,000
Defect Repair Cost	\$453,900
<b>Net Value</b>	<b>\$20,141,600</b>

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## Balancing VOC and VOB

Business Value	\$20,000,000
Feature Value	\$688,000

<i>MBI = 3 (Moderate)</i>	Concept 1	<i>MBI = 5 (Very Rapid)</i>	Concept 1
Duration (months)	13	Duration (months)	11.7
Effort (staff months)	119.4	Effort (staff months)	220.7
Released Defects	267	Released Defects	508
Effort Cost	\$1,492,500	Effort Cost	\$2,758,750
Duration Adjustment	\$1,400,000	Duration Adjustment	\$1,400,000
Defect Repair Cost	\$453,900	Defect Repair Cost	\$663,600
<b>Net Value</b>	<b>\$20,141,600</b>	<b>Net Value</b>	<b>\$18,665,650</b>

## VOB - Voice of Business

- Analyze Design Options
  - Estimate customer satisfaction
  - Level of effort
  - Capability to deliver
  - Balance VOC and VOB
- Select Concept and Approach
  - Flesh out concept
    - QFD
    - FEMA
  - Verify and refine approach
    - Defect analysis
    - Schedule simulation

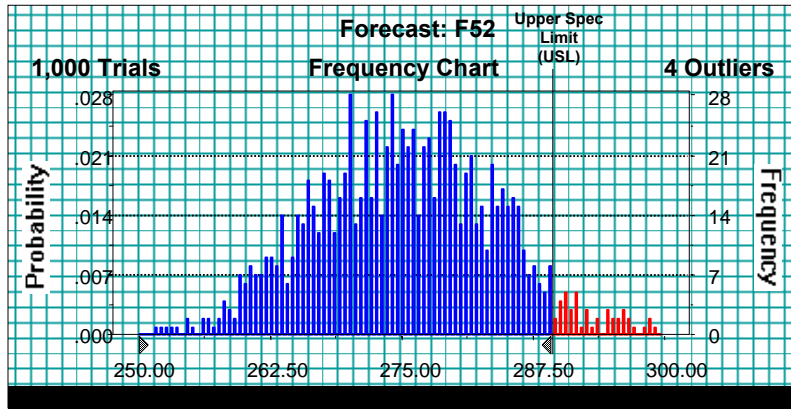
# Capability to Deliver on Time

## Probabilistic Scheduling

How much confidence should we have in the schedule?

... At a 95% confidence level

- latest mid March, 2003 (+ 43 days)
- earliest mid January, 2003 (- 15 days)



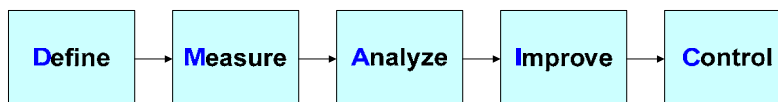
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# Process Improvement

## Standard Six Sigma DMAIC Process



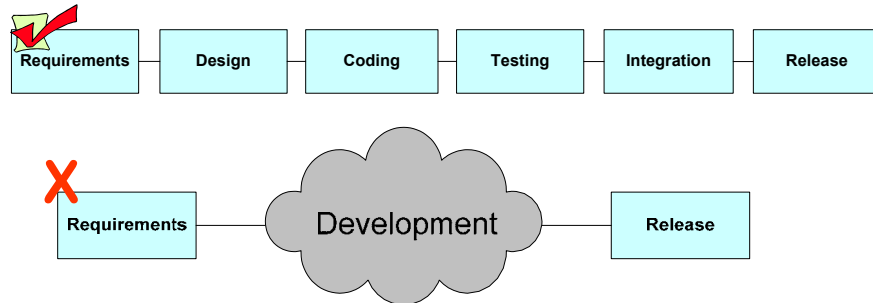
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# Application to Software

Prerequisites:  
Processes must be well defined



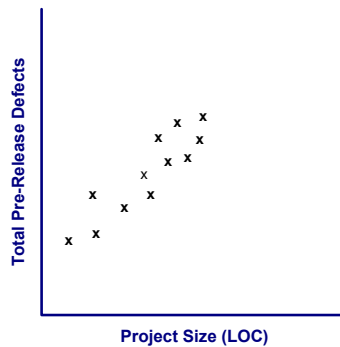
# DMAIC Example

- **Problem Statement**
  - Post release maintenance has increased by 30% since the end of last fiscal year and is now limiting new product development.
- **Goal Statement**
  - Reduce post release maintenance by 40% by the end of Q4'2003.

## Measure – Data Collection

- **Total Problems Fixed Prior to Release Per Project**
  - Pre-Release Defects: defects found and fixed during development and testing
- **Total Post Release Problems Per Project**
  - Released Defects: defects reported by customers
- **Types of Post Release Problems**
  - All projects
  - Per project

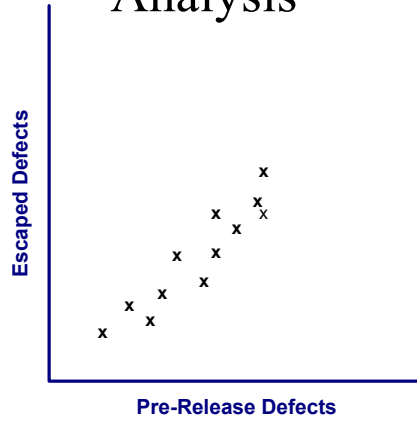
## Analysis



$$\text{Pre-Release Defects} = f(\text{Size})$$

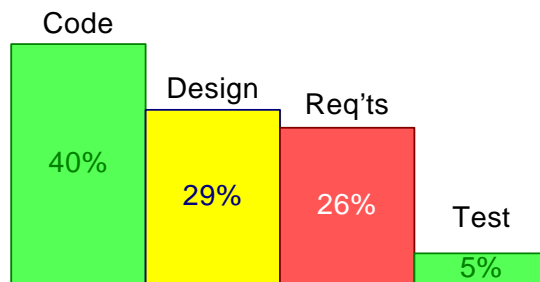


## Analysis



- Escaped defects proportional to pre-release defects
  - No significant variation in Defect Containment Effectiveness
    - $DCE = \frac{\text{Pre-Release Defects}}{\text{Pre-Release Defects} + \text{Escaped Defects}}$

## Analysis



- Most Escaped Defects are Code Related

# Improve

- Improve the Effectiveness of Code Inspections
  - Factors
    - Size of unit (LOC)
    - Preparation time (LOC/hour)
    - Inspection time (LOC/hour)
    - Number of reviewers
  - Measure
    - Number of identified defects

# Improve

- Improve the Effectiveness of Code Inspections
  - Conduct DOE
    - Determine most effective combination of factors
  - Verify DOE results
    - Pilot test using real project

# Control

- Establish Performance Standard for Code Inspections
  - Defects/KLOC
- Monitor Performance
  - Take action when unacceptable performance observed

# Questions

